## GUIDING PRINCIPLES ASSESSMENT

For each statement below, rank yourself on a scale of 1 to 5 where 1 is disagree and 5 is strongly agree:

## Be Committed

#	QUESTION	Rank 1-5
1	I fully believe in the purpose/vision of my organisation.	
2	I have clearly articulated the purpose/vision of the organisation internally.	
3	I have clearly communicated the goals of the organisation internally.	
4	I fully live all of the company's core values.	
5	I am committed to regular formal (e.g. weekly meetings) & informal (e.g. floor walk about) communication throughout the entire organisation.	

## Be Fully Present With What Ds

#	QUESTION	Rank 1-5
6	I ask questions without expectations of the response.	
7	When I am communicating with others they have my full attention.	
8	When I interact with others I acknowledge their thoughts and feelings before responding.	
9	I genuinely care about understanding the person I am communicating with.	
10	If I am too distracted with other thoughts, I am honest with the other party that this is not the best time to have this conversation, and I reschedule when I can be fully present.	

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## Engage in Deep Dialogue

#	QUESTION	Rank 1-5
11	I am able to appreciate the feelings and emotions in the room rather than allowing them to take me off-track.	
12	I am able to make appropriate decisions based on the emotional states of others.	
13	I demonstrate personal restraint when I experi- ence powerful emotions (e.g. anger, frustration, joy) that could be distracting for others.	
14	I make sure I invite the quieter voices in the room to be heard before making decisions.	
15	I always ask questions that are open ended and provoke thought.	

## Look for answers Within

#	QUESTION	Rank 1-5
16	When I seek outside assistance it is my intention to make sure I develop the skills and knowledge of the people I already have in the organisation.	
17	I consult the people within my organisation for answers to our problems.	
18	I embrace difference of opinion(s) rather than allowing it to be a source of conflict.	
19	I am willing to let people know that I don't know all the answers.	
20	I always look for answers from within the organisation first before seeking outside assistance.	

x1

#### Total number of each ranking:

Multiply by the number above:

	-		
x2	х3	x4	x5
percentag	·		%

Add all five numbers to determine the percentage scor that reflects your readiness to embrace the journey:

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# GUIDING PRINCIPLES ASSESSMENT

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In terms of the effectiveness of a leadership team, our experience indicates that a team cohesiveness to these four guiding principles has far more impact on success than its level of experience or knowledge. In a few short words, being at least 75% strong in these principles is the biggest indicator of future success that your organisation can achieve in its transformation.

### How do you Assess your team cohesiveness to these principles?

Collect the scores from each section as a team and identify the overall percentage strength for each principle knowing that you want to be at 75% or higher to be in the top quartile. Then ask the following questions for each principle:

What are you doing well as a team?

What do you need to be doing better as a team?

What do you need to stop doing?

What do you need to start doing?

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